

Your Name:



### STAKEHOLDER ANALYSIS SHEET

Leave section blank until instructed



Stakeholder's Name & Title:

Company / Organization name:

Industry:

% INFLUENCE	ROLE	HBDI
Percentage of influence on decision	E = Economic T = Technical U = User C = Coach	A = Rational/Analytical B = Process/Practical C = People/Social D = Outcomes/Visionary

Background (any relevant information on the background behind the current situation or relationship):

Any relevant technical information (eg. current infrastructure, processes, hardware, software etc):

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Leave this page blank  
until instructed



Additional Information 1:

Additional Information 2: